

الرحمن الرحيم
بسم الله الرحمن الرحيم

P OINCIANA

For Scientific Systems Co.

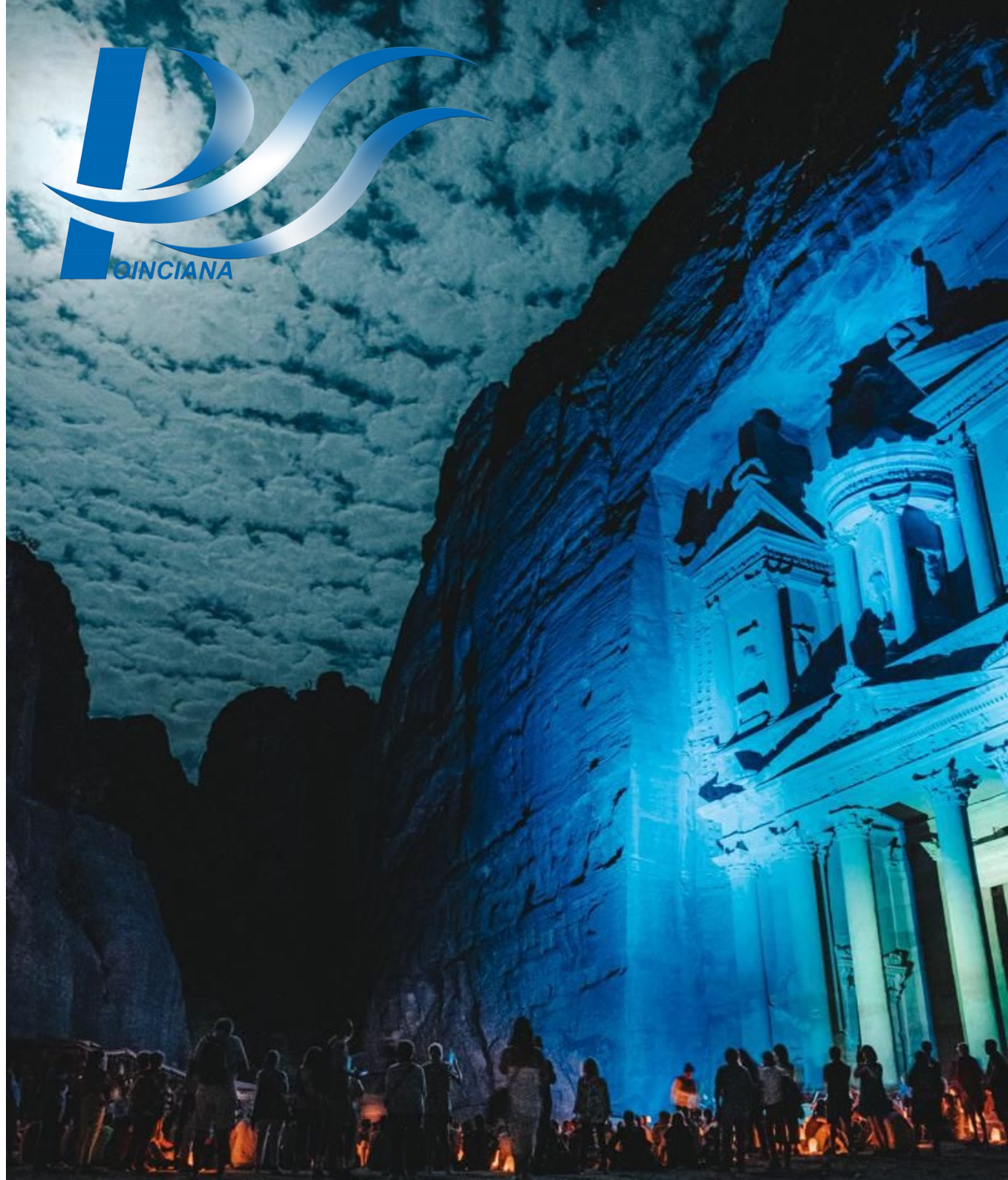
The Jordanian Gate to the World's Cutting Edge
Analytical & Laboratory Technologies...

COMPANY PROFILE
ENCYCLOPEDIA

2023



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www.pssjo.com





10 years

FROM 2013 TO 2023

بحمد الله 10 سنوات من النجاح.. نشكر الله أولاً ثم نشكركم لتقّتمكم..

10 YEARS OF SUCCESS, THANKS FOR YOUR TRUST.



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Poinciana for Scientific Systems

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POINCIANA STRATEGIES:

Our company is dedicated in providing premium support to Jordanian universities & the education system by participating in exhibitions & scientific events that dedicated for analytical & materials researches, as well as presenting seminars, & hosting elite experts from leading companies all over the world to introduce the latest technologies in our local market.



POINCIANA Green mission to educate customers the new concepts of how to help our planet to be green. We support the companies that spread ideas of recycling & power saving by offer them additional discounts on our products ranges.



**WE ARE
GREEN**

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Our professionally trained sales team is on hand to assure the quality & effectiveness of equipment purchase. From product knowledge and integration for purchasing decisions, placement and training, & follow up with additional training and expanding needs.

Our Service Team is highly motivated with a powerful commitment to quality and service excellence coupled with a strong operational focus on result orientation. Our sales and service team are well trained both in-house and internationally.



Eng. Hani Abu Hijleh, Sales & Service Manager has an MBA with more than twenty-four years of experience in developing business opportunities in the sphere of healthcare management services, pathology laboratory testing services, analytical instrumentation, & consumables.

Eng. Hani is an organized, strong negotiator, expert market intelligence and has a clear insight of management theories. He also had successfully headed a Service, Sales & Marketing team at different companies in Jordan, and Iraq by establishing the pipeline for promoting analytical equipment products, and ensuring the implementation of corporate business development strategies.

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- Industries we Cater & Support:

- *Pharmaceutical Industries.*
- *Pharmaceutical and Medical Research Labs*
- *ACADEMIC / Universities:*
Pharmaceutical – Engineering – Science – Agriculture.
- *Cement, Shale oil, and Concrete Companies.*
- *Forensic & Army labs.*
- *Environmental, Soil, and Water Center labs:*
Waste, Underground and Drinking Water Testing Labs.
- *Agriculture and Pesticide, Herbicides Centers, Soil Analysis.*
- *Food & Drug research Centers, and associations.*
- *Jordan Standards and Metrology Centers.*
- *Food and Flavors Industries.*
- *Veterinary Industries*
- *Biotechnology.*
- *Chemicals Industry*
- *Petrochemical, Fuel, Shale oil, Research & testing labs.*
- *Fertilizers Industries*
- *Paint and Ink Industries*
- *Plastic Industries.*



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POINCIANA

BUSINESS PARTNERS:



POINCIANA FOR SCIENTIFIC SYSTEMS COMMITTED TO INTRODUCE & REPRESENT TO OUR CUSTOMERS THE WORLD LEADERS' COMPANIES:

- 1- HTDS www.htds.fr
- 2- A&D Balances www.weighing.andonline.com
- 3- ATAGO www.atago.net
- 4- DKK-TOA www.toadkk.co.jp
- 5- DataApex – Clarity www.dataapex.com
- 6- Elemental MicroAnalysis www.elementalmicroanalysis.com
- 7- Entegres www.entegris.com
- 8- EuroVector www.Eurovector.it
- 9- Fortis www.fortis-technologies.com
- 10- HERAUES Lamps www.heraeus.com
- 11- Knauer www.knauer.net
- 12- Macherey Nagel www.mn-net.com
- 13- SwissGas LNI www.lni-swissgas.eu
- 14- VistaLab www.vistalab.com



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1- HIGH TECH DETECTION SYSTEMS HTDS

GOLDEN BUSINESS PARTNER

HTDS – High Tech Detection Systems – is a French company specialized in the distribution and maintenance of high technology detection systems in France and abroad. It was created in January 2002 by a team of Perkin Elmer executives and now has more than 250 employees in 9 countries, including 65 salespeople and 90 after-sales service technicians. It has subsequently earned the trust of world leaders in high-tech detection.

POINCIANA AND HTDS WORKING TOGETHER
EXCLUSIVELY IN JORDAN WITH SEVERAL LEADERS'
COMPANIES:

- PerkinElmer
- VEOLIA
- BERGHOF



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- **No Need** for External Reagents.
- **No Need** for GAS's supply.
- **No Need** for High Temperature compression tube & Waiting time!!

microelectronics water

UPW Loop • UPW Make-Up • Diagnostics • Reclaim

pharmaceutical water

Purified Water • Water for Injection • Cleaning Validation • Diagnostics

drinking water

EPA/State Compliance Monitoring • Environmental • Process Optimization • Disinfection By-product Control

process water and wastewater

Process/Industrial • Environmental • Municipal • Wastewater



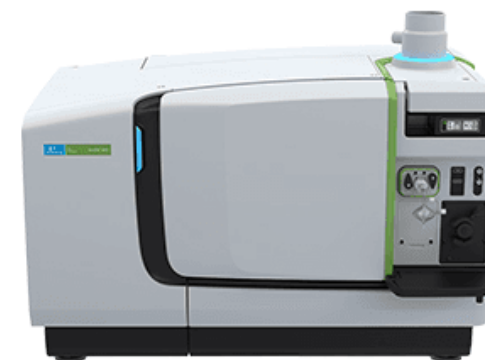
Minimal P.M. Maintenance, typically just a few hours per year. &, the M9 Portable offers **12-months calibration stability...**

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If you're looking for proven AA, ICP-OES, ICP-MS, or mercury analysis systems, you've come to the right place.

PerkinElmer has been at the forefront of atomic spectroscopy technology for over 60 years. With a comprehensive portfolio that includes reliable flame AA systems, high-performance graphite furnace AA systems, flexible ICP-OES systems, the most powerful ICP-MS systems and more, we can provide the ideal solution no matter what the specifics of your application.



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2- A&D

Since its establishment in 1977, A&D has contributed to the development of industry and society through "weighing and measurement." Today, our weighing and measurement instruments are widely used in various industries and in homes.

- A- ANALYTICAL & INDUSTRIAL BALANCES
- B- INSPECTION SYSTEMS – WEIGHT CHECKER
- C- TEST & MEASUREMENTS – METAL DET.
- D- VISCO & MOISTURE ANALYZER
- E- CALIBRATION WEIGHTS & ACCESSORIES

A&D
A&D Weighing



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3- ATAGO



Established in 1940, ATAGO has continuously made strides in the research and development of a wide variety of optoelectronic products, mainly refractometers. ATAGO products are used in a variety of industries, from food and beverage processing to petrochemicals and metalworking. ATAGO has established its reputation as a trusted brand and enjoys the fullest confidence of end-users not only in Japan but also in 154 countries worldwide.

- VISCOMETER
- POLARIMETER
- REFRACTOMETER
- SALT METER
- OIL METER
- ACID METER
- BUCKET / PEN PH METER
- BUCKET / PEN ELECTRIC CONDUCTIVITY + TDS



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4-DKK-TOA



Since 1940 DKK-TOA – JAPAN has been a global leader in analytical instrumentation and measurement technology. Instruments and systems made by the DKK-TOA set high quality and performance standards across a wide variety of fields.

Portable Multi-parameter Water Quality Meter

pH

ORP

electric
conductivity

electric
resistivity

saline matters
(NaCl, PSS)

TDS
(total dissolved solids)

optical
dissolved oxygen

- WATER QUALITY ANALYZERS – BENCHTOP / ONLINE / PORTABLE.
- PH / CONDUCTIVITY / ION ANALYZER / AUTO TITRATOR.
- TDS – ORP
- SALT ANALYZER – SUGAR ANALYZER



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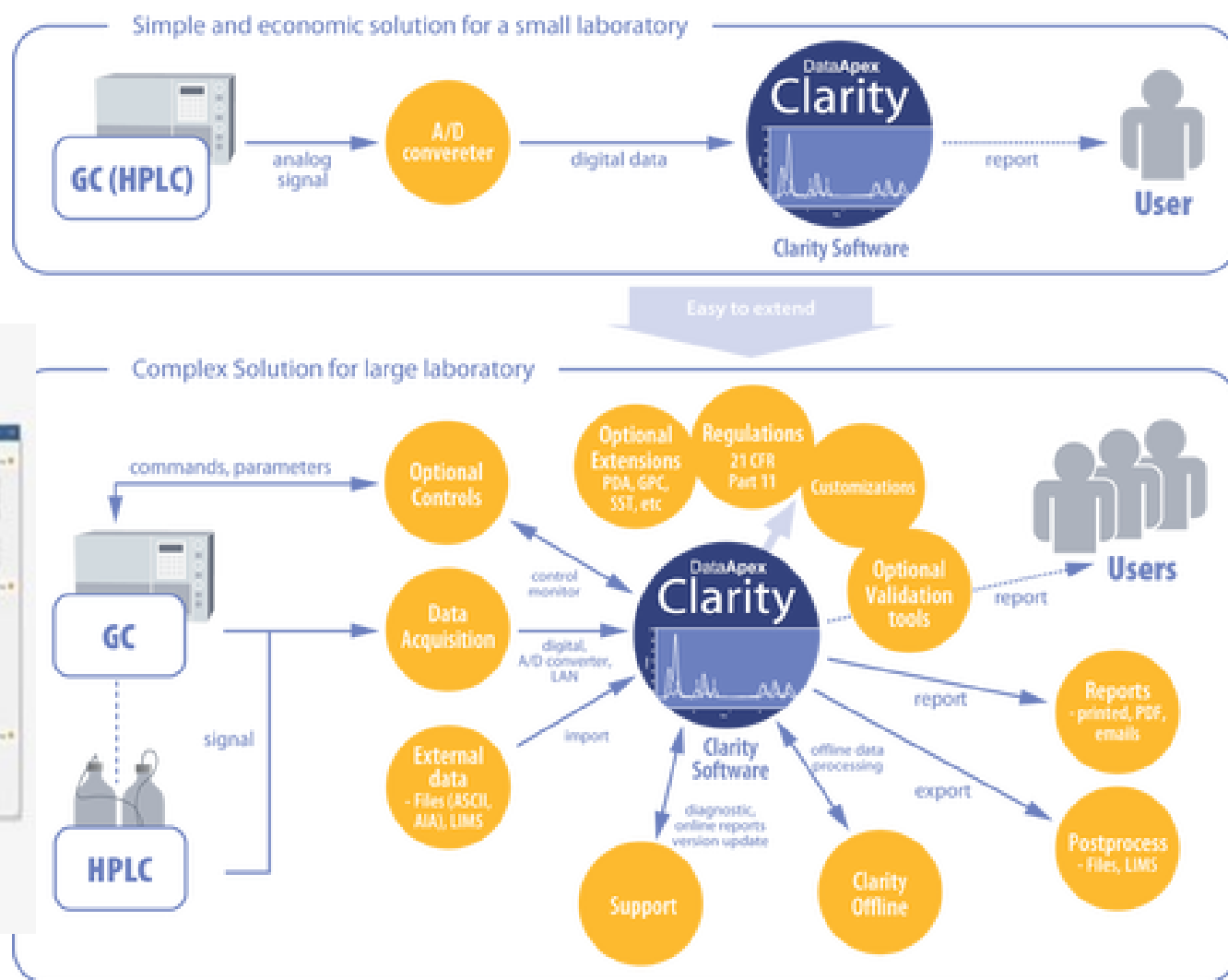
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5- DATAAPEX – CLARITY



DataApex, a privately held company established in 1991, is a developer and manufacturer of chromatography software. The company is based in Prague, Czech Republic.

DataApex is constantly striving to provide users with efficient and up-to-date tools for chromatography data processing. The current product line called Clarity is already a third generation of chromatography stations. It builds on the connection of expertise gained over the years on the market and flexibility in adopting the most recent trends in the chromatography industry.



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6-ELEMENTAL MICROANALYSIS

Since 1970 Elemental Microanalysis Devon, UK - grew from small beginnings as a microanalytical laboratory to its current form as a leading manufacturer and supplier of consumables, supplies and other products for Elemental Analyzers (CHNS-O) & TOC.

You learn a lot in 45 years - a lot about your products - how to make them and how to use them, a lot about your customers and their needs. We take great pride in the quality of our products. All products that we manufacture in-house use our ISO 9001:2015 accredited quality system, implemented by our highly trained technicians.

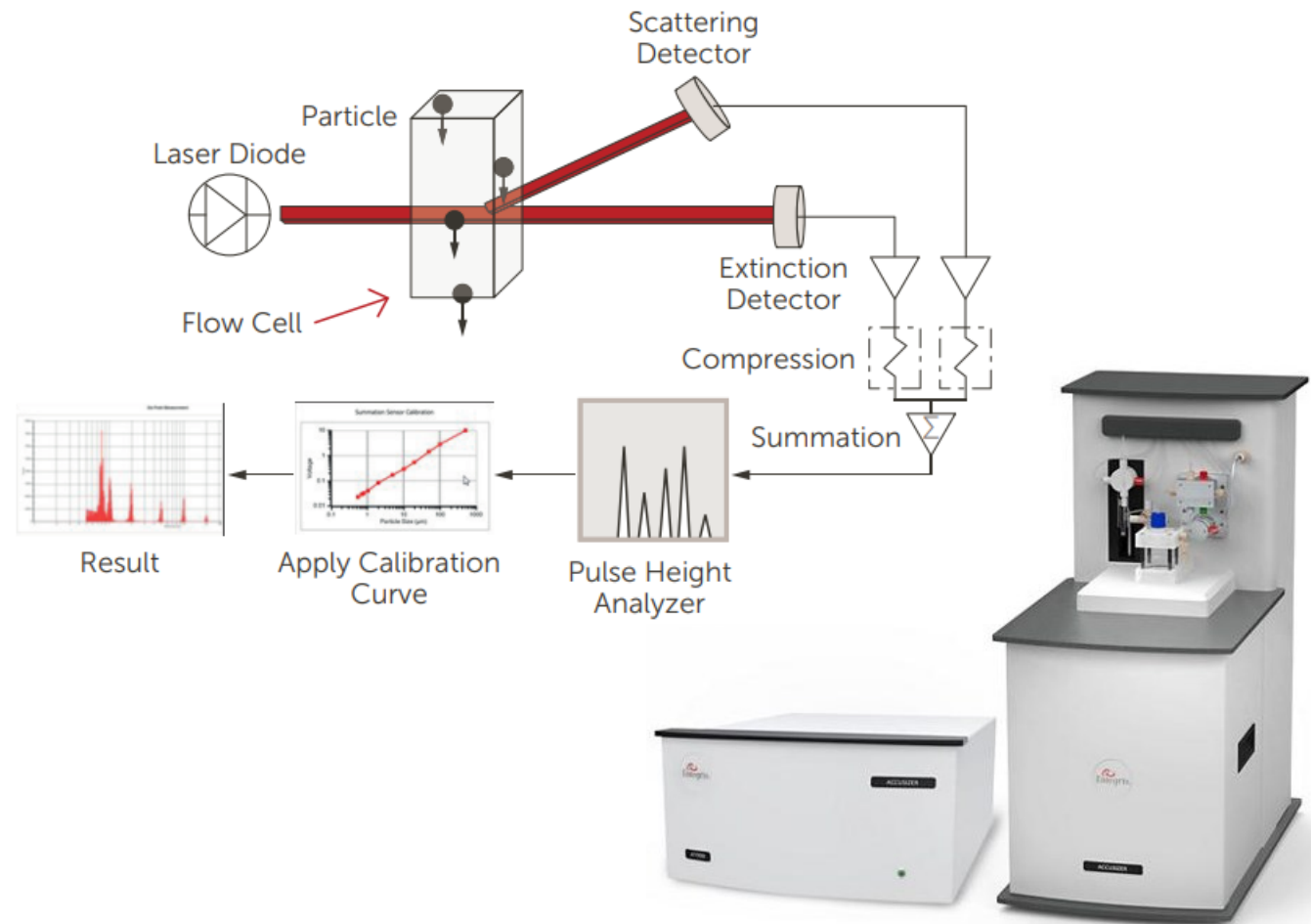
APPLICATIONS TECHNOLOGIES	CHNOS (MICRO) ANALYSIS	NITROGEN/PROTEIN DUMAS ANALYSIS	INORGANIC ANALYSIS	ORGANIC CARBON/SULPHUR ANALYSIS	MACRO CHN CNS ANALYSIS	EA-IRMS ANALYSIS	TRACE NITROGEN, SULPHUR AND TOC ANALYSIS
SAMPLE ENCAPSULATION							
GLASSWARE AND FURNACE TUBES							
CHEMICAL REAGENTS							
REFERENCE MATERIALS							
OTHER PARTS AND CONSUMABLES							



7-ENTEGRIS

As a global company working with leading manufacturers to enable ongoing advancement in technology, we have a global infrastructure that includes strategically placed manufacturing sites, R&D facilities, and customer support centers. We make infrastructure investments that put us closer to our customers in all global regions. Our highly skilled team members, facilities and resources are right where you need them in order to help you solve your most advanced technology challenges.

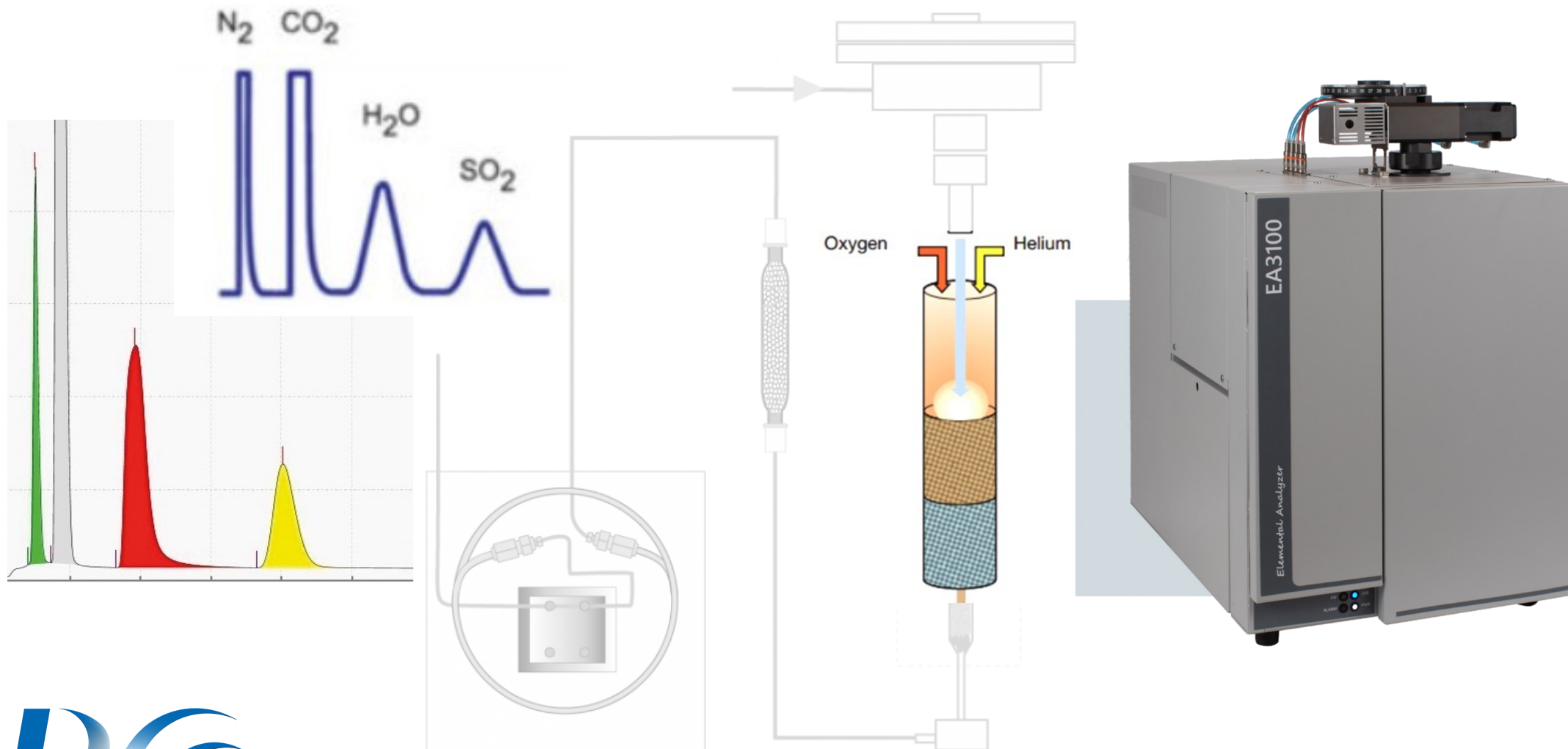
- PARTICLE SIZE SYSTEM
- ZETA SIZER
- OIL CONTAMINATION MONITOR
- ONLINE PARTICLE SIZE ANALYZER



8-EUROVECTOR

EUROVECTOR
THE ELEMENTAL ANALYSIS COMPANY

Since 1995 EuroVector design, manufacture and sell Elemental Analyzers for Stand Alone applications, including Protein Analyzer. We are committed to excellence in CHNS-O analysis through continuous innovation and generation of new products. Based on solid technologies, we are showing advanced performances as a new dimension in Elemental Analysis.



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9-FORTIS

Fortis Technologies is a research-driven company founded on Research, Development and Manufacture of the latest HPLC and UHPLC columns. Established in 2005 to better meet the needs of the analyst in their chromatographic needs. Constant growth has seen the introduction of new products on a regular basis.

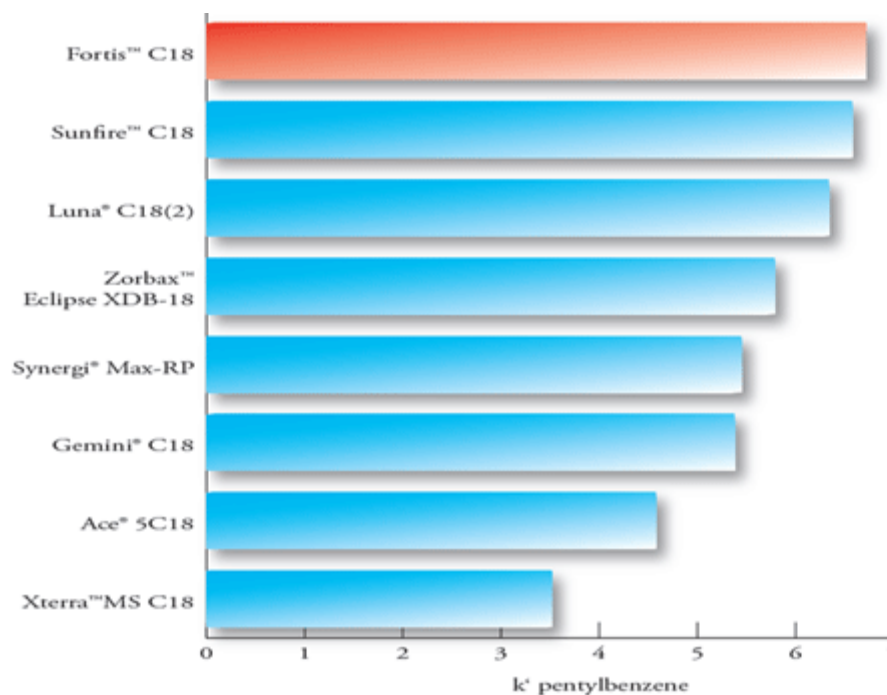


NEW

**MONODISPERSE
HPLC PARTICLES**

EVOSPHERE

**High Retention
=
High Loadability
+
High Selectivity**

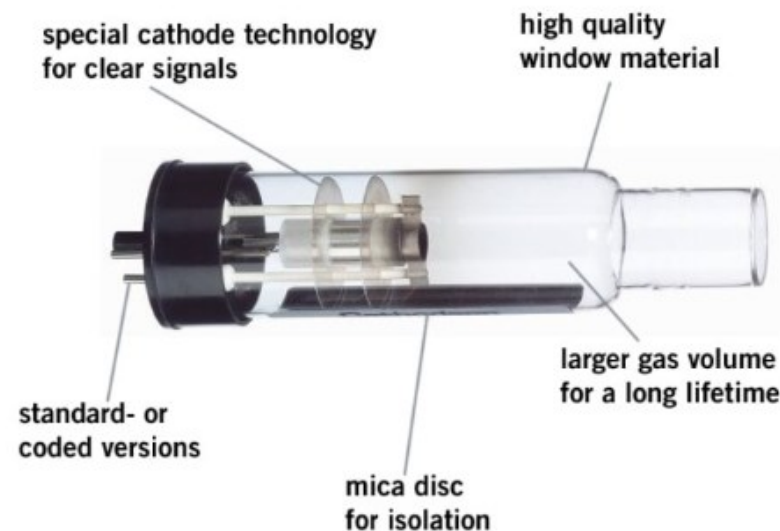
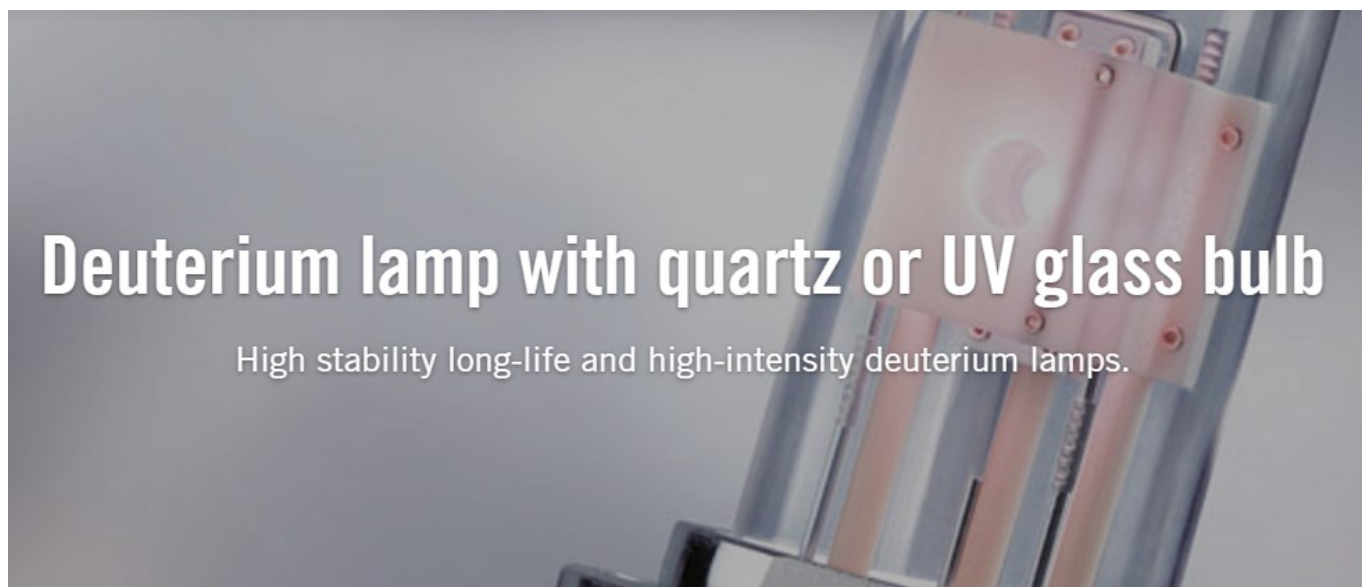


10- HERAEUS

Heraeus Noblelight – Germany, counts itself among the market and technology leaders worldwide for specialty light sources with wavelengths from ultraviolet to infrared for industrial, scientific, and medical applications.

- 1- D2 LAMPS
- 2- HALLOW CATHODES LAMPS.
- 3- TUNGSTEN LAMPS
- FOR:
- SHIMADZU
- THERMO
- AGILENT
- WATERS
- HITACHI
- AND MORE.....

Heraeus



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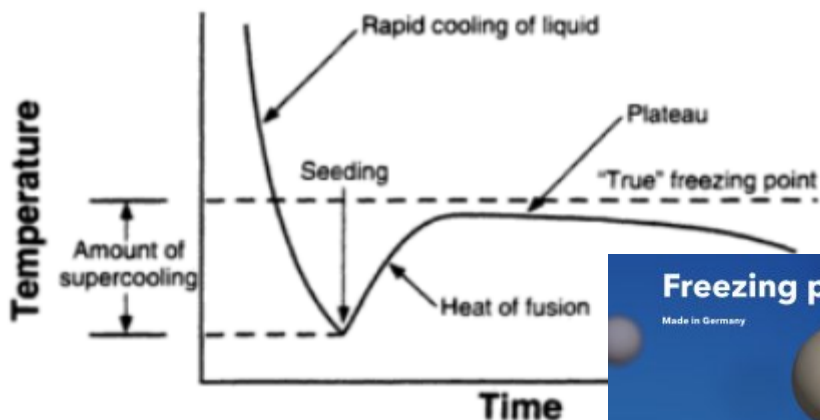
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11- KNAUER

KNAUER manufactures high-end scientific instruments for research, routine analysis, quality assurance, and other applications. Supported technologies include liquid chromatography, precise handling and pumping of liquids up to high pressures, as well as flow-through detection of dissolved substances. Customizable products and solutions are one of our strengths. Made in Germany.



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12- MACHEREY NAGEL

MACHEREY-NAGEL was founded in 1911 in Düren as a specialist manufacturer of filter papers. Since that time, we have evolved into an innovative international company for chemical and biomolecular analysis. MACHEREY-NAGEL stands for innovative and creative solutions which we have a penchant for developing in-house. In addition to the “traditional” departments, such as research, production, sales and media design, we also have departments such as mechanical engineering and device development as well as our own joinery.



MACHEREY-NAGEL
www.mn-net.com



Filtration



Rapid Tests



Water Analysis



Chromatography



Bioanalysis



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13- SWISSGAS LNI



SWISSGAS

LNI Swissgas gas generators are produced in Torreglia, Italy, while our gas calibration systems are produced in Versoix, Switzerland. LNI's premium products are the result of the Swiss passion for perfection and Italian ingenuity and design.

Our products are completely designed in-house: layout, electronics, electro-chemical and pneumatic components are all designed in our facilities. This aspect – unique in the industry – guarantees complete control over the product and allows the development of products with exclusive and dedicated features adopting the latest technologies.

- PRODUCTS:
 - HIGH PURITY HYDROGEN
 - HIGH PURITY NITROGEN
 - HIGH PURITY AIR
- FOR:
 - LCMS / LCMSMS
 - TOTAL ORGANIC CARBON TOC
 - THERMAL ANALYZERS: DSC / TGA / DMA / TMA
 - GAS CHROMATOGRAPHY GC
 - GCMS / GCMSMS



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14- VISTALAB

Today, VistaLab™ Technologies remains privately held and is based in Brewster, New York located 55 miles north of New York City. We revolutionized liquid transfer with the full line of electronic and mechanical Ovation® pipettes which are truly “the better way to pipette”. We manufacture the extremely durable MLA® pipette line with the unmatched lifetime warranty. Our comprehensive range of pipette tips – non-sterile and sterile, filtered and low retention – are designed to be the perfect match for our pipettes. We have emerged as a premier supplier of a wide variety of high-quality reagent reservoirs which optimize the recovery of critical reagents.

We have proven once again that VistaLab products are truly “the better way to pipette!”



VistaLab
TECHNOLOGIES

Think Differently. Feel Better.



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Are you pipetting like this?

1. Elevated shoulder and upper arm
2. High thumb forces
3. Tight hand grip
4. Supinated forearm, ulnar deviation and flexion in wrist



When you should be pipetting like this?

1. Relaxed shoulders and upper arms
2. Low arm and elbow height
3. Low thumb forces
4. Relaxed hand grip
5. Neutral forearm, natural wrist rotation



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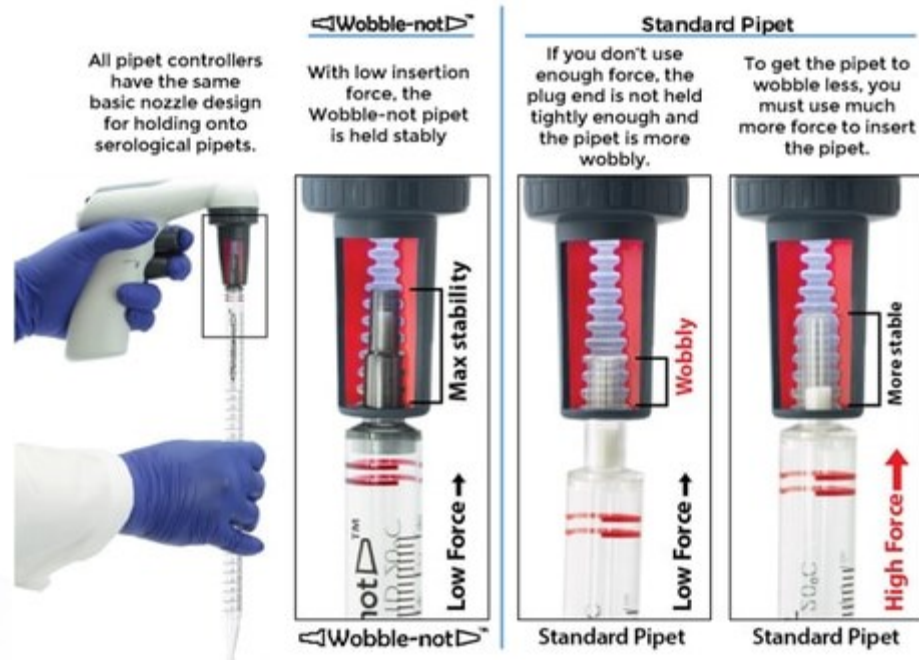
Set Aliquot Speed
(VS) model only



Set Aliquot Volume



Press Aliquot Button
To Dispense Each Aliquot



Thank
You!

Grazie!

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للأنظمة العلميّة

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